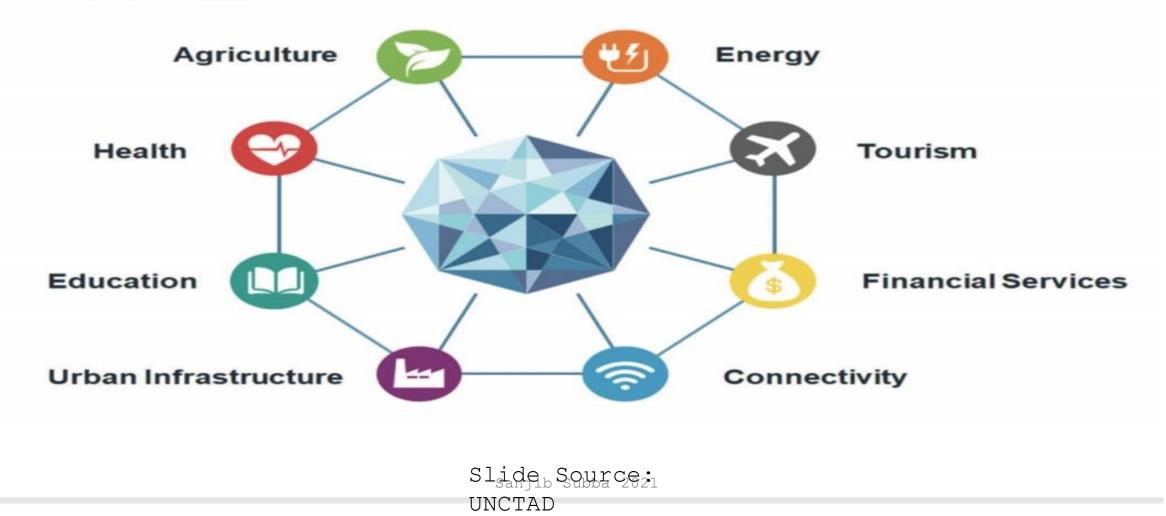


Integrating Digital Technology for Digitalizing the Cooperatives

Sanjib Subba, Chair Fintech Alliance Nepal CEO Nepal Electronic Payment Systems Limited

#### **Digital Nepal Framework: 1 - 8 - 80**

Under the Digital Nepal framework, eight sectors – agriculture, health, education, urban infrastructure, energy, tourism, finance, and connectivity – have been identified based on close engagement with stakeholders. The framework aims to guide Nepal on its journey toward becoming a Digital State.



#### Digital Nepal Framework

- 8 Verticals
- 80 Sub-sectors
- Digitization for Cooperatives in Nepal
- Empowering Cooperative Sector
  - Through Technology

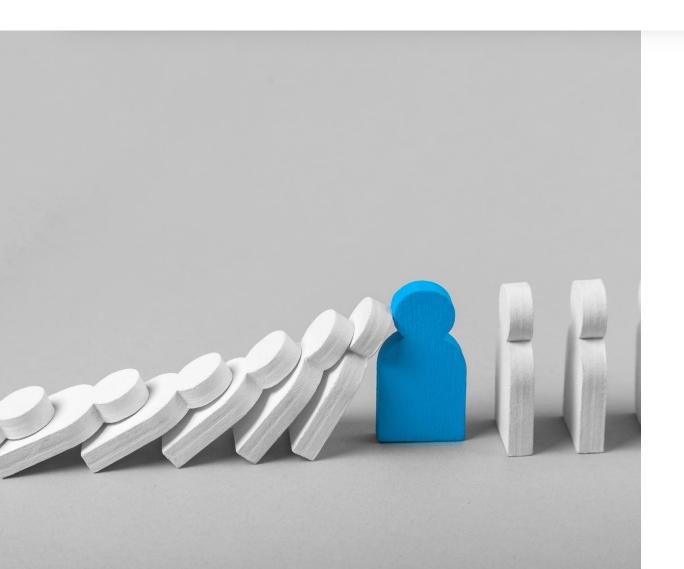


#### Cooperative in Nepal

- Integral part of the society
- 70 years of embracing inclusion and empowerment
- 29,866 cooperatives and 28% of Nepalese members
- Rs. 4 Kharba deposit with Rs. 94 Arba Capital
- Contribution to rural economies
- Digitization can revolutionize the cooperative sector by enhancing efficiency and accessibility



#### Challenges in Traditional Cooperatives



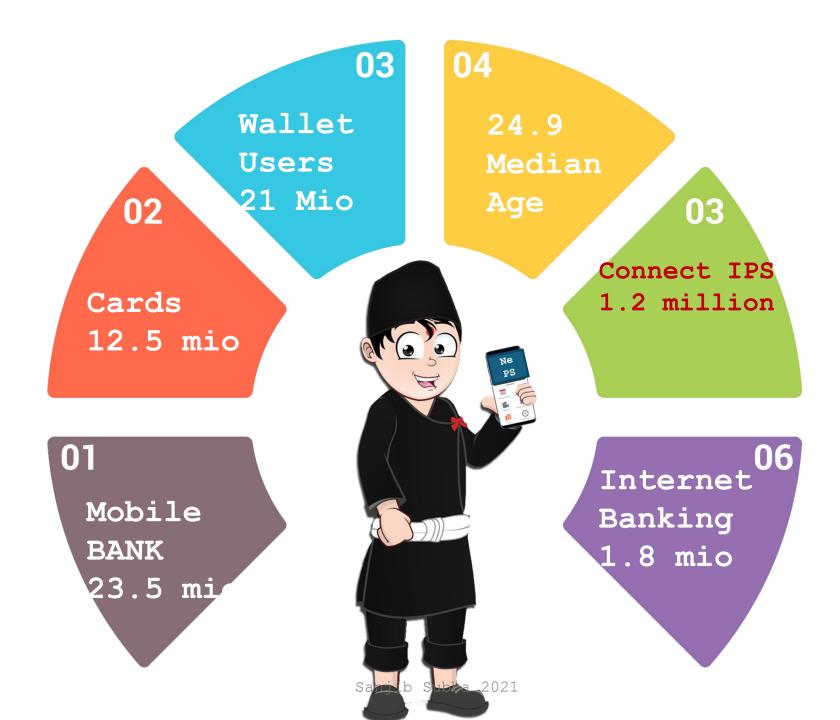
- Lack of proper record-keeping leading to inefficiencies in operations and decision-making.
- Limited access to financial services such as loans and banking facilities.
- Dependence on manual processes causing delays and errors in transactions and communication.
- Lack of resources for digitalizing the process.
- Lack of digital awareness among the stakeholders.

#### Benefits of Digitization

- Improved efficiency in operations (automation of tasks, removal of redundant tasks)
- Enhanced transparency and accountability by digitizing financial transactions and record-keeping
- Increased access to financial services for members, especially in remote areas
- Better member engagement and communication through digital platforms such as mobile apps and mediums
- Data-driven decision making
- Cost savings through increased efficiency and reduction of manual tasks









#### Digital Payment Solutions

- Digital payment solutions like mobile banking, e-wallets, and online payment gateways
- Digital payment solutions promote financial inclusion by providing easy access to financial services
- Advantages of adopting digital payment solutions (faster transactions, lower transaction costs, and reduced dependency on cash)

#### **Digital Record-Keeping**



Important to maintain accurate and up-to-date financial records.



CBS, Separate Accounting Software, Cloud-based Solutions, Integrating AI/ML-based solutions

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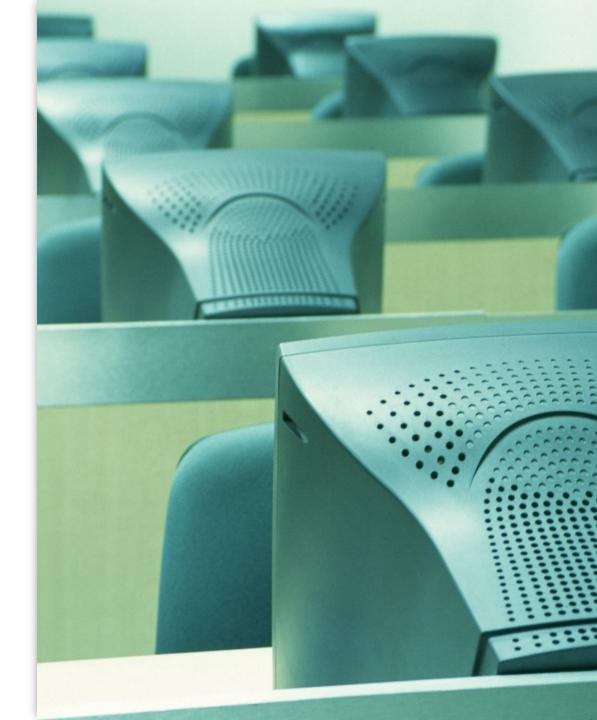
Benefits of digitizing records - easy access and analysis, faster compliance, increase efficiency, transparency and accountability, community engagement commerce and Market Access

E-

- Potential of reaching a wider market beyond geographical limitations
- 24\*7 availability
- Easier marketing, efficient sales and distribution, and faster collection
- Amul, HOPCOMS, IFFCO, etc.

#### Training and Capacity Building

- Training and capacity building are vital for cooperative members to effectively utilize digital tools and platforms
- Digital literacy programs are needed to educate members on basic computer skills, internet usage, and online security
- Collaboration between cooperatives, and other agencies (government agencies, NGOs, and private organizations) to provide training and support for digital transformation initiatives

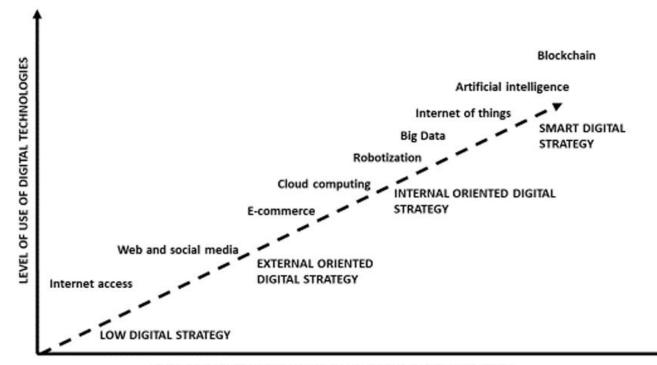


#### Government Support and Policies

- Government initiatives and policies are required to promote digitization in cooperatives
- Incentives and subsidies are one way to attract digitalization.
- Collaboration between government agencies, cooperatives, and financial institutions to create an enabling environment for digital innovation



Understand ing Digitaliza tion in Cooperativ e Societies



LEVEL OF IMPACT IN THE VALUE CHAIN OF THE DIGITAL STRATEGY

#### Challenges and Opportunities in Digitalizing Cooperatives



#### Challenges

Infrastructure and Connectivity Skilled and Competent Human Capital Lack of Digital Literacy Security Related Financial Constraints Resistance to Change



#### Opportunities

Financial Inclusion Increased Efficiency Increased transparency and Accountability Data-Driven Decision Making Improved Service Delivery

### **Key Technologies for Digitalization**



Mobile Banking and Payments



Cloud Computing



Data Analytics and Business Intelligence



Digital Identity and Authentication

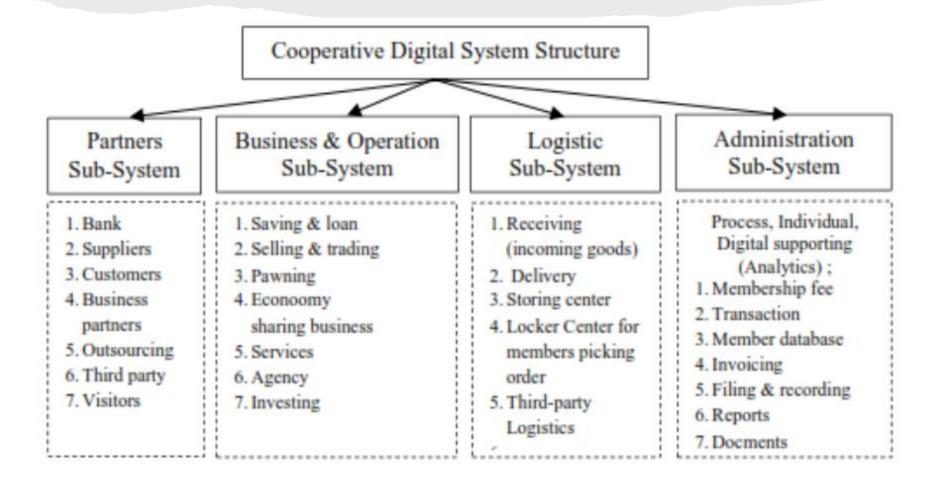


AI and ML



Internet of Things (IoT)

#### Integrating Digital Technology into Cooperative Operations





# Addressing Security and Threats

- Use of certified and licensed software and systems.
- Regular training and awareness to the employees, management, Board of Directors, and the members.
- Properly secure the network and infrastructure using modern tools and technologies.
- Encrypt the data and use proper access control mechanisms.
- Regular security audits and vulnerability assessments.
- Develop and implement a sound BCP and DRP.
- Proper due diligence of vendors before establishing business relationships with them.

## Conclusion and Recommendations

- A common platform for all cooperatives.
- Technology in regulation and supervision.
- Partnership with technology companies.



#### Call to Action

- Digitization of cooperatives is overdue
- Financial Inclusion, DFS, and empowerment – all through digitalization
- Government, ministry, regulators, and leaders of the Cooperatives must own the digitization agenda
- Cooperatives to embrace digitization as a strategic imperative for sustainable growth and development





